

**YTD ALCOHOL SALES  
PER MONTH REGULATORY REPORTS  
MAY 2017**

|                  | <b>By the Drink Sales</b> | <b>Liquor Pack Sales</b> | <b>Malt Bev Pack Sales</b> | <b>Temp Sales</b>   | <b>Total Alcohol Sales</b> |
|------------------|---------------------------|--------------------------|----------------------------|---------------------|----------------------------|
| JUNE – 2016      | \$ 155,476.58             | \$ 370,480.05            | \$ 765,345.20              | \$                  | \$ 1,291,301.83            |
| JULY – 2016      | \$ 165,262.44             | \$ 406,916.08            | \$ 824,584.96              | \$ 20,492.00        | \$ 1,417,255.48            |
| AUGUST – 2016    | \$ 173,866.31             | \$ 318,031.04            | \$ 768,770.98              | \$                  | \$ 1,260,668.33            |
| SEPTEMBER – 2016 | \$ 176,556.01             | \$ 341,324.78            | \$ 739,573.49              | \$                  | \$ 1,257,454.28            |
| OCTOBER - 2016   | \$ 157,874.76             | \$ 348,946.29            | \$ 628,595.88              | \$ 1,575.00         | \$ 1,136,991.93            |
| NOVEMBER - 2016  | \$ 149,213.94             | \$ 394,871.24            | \$ 575,225.91              | \$                  | \$ 1,119,311.09            |
| DECEMBER - 2016  | \$ 184,411.73             | \$ 525,976.34            | \$ 663,163.43              | \$ 3,637.00         | \$ 1,377,188.50            |
| JANUARY - 2017   | \$ 138,632.41             | \$ 325,441.96            | \$ 479,839.81              | \$ 2,200.00         | \$ 946,114.18              |
| FEBRUARY - 2017  | \$ 153,710.71             | \$ 355,635.36            | \$ 498,962.96              | \$                  | \$ 1,008,309.03            |
| MARCH - 2017     | \$ 177,398.04             | \$ 367,781.22            | \$ 572,714.37              | \$                  | \$ 1,117,893.63            |
| APRIL - 2017     | \$ 154,377.17             | \$ 291,766.54            | \$ 695,762.75              | \$                  | \$ 1,141,906.46            |
| MAY - 2017       | \$ 168,979.28             | \$ 368,668.52            | \$ 688,344.13              | \$                  | \$ 1,225,991.93            |
| <b>TOTALS</b>    | <b>\$ 1,955,759.38</b>    | <b>\$ 4,415,839.42</b>   | <b>\$ 7,900,883.87</b>     | <b>\$ 27,904.00</b> | <b>\$ 14,300,386.67</b>    |

**REGULATORY FEE COLLECTED ON  
ALCOHOL SALES YTD  
MAY 2017**

|                  | <b>By the Drink 6%</b> | <b>Liquor Pack 5%</b> | <b>Malt Bev Pack 4%</b> | <b>Temp 6%</b>     | <b>Total Regulatory Fee</b> |
|------------------|------------------------|-----------------------|-------------------------|--------------------|-----------------------------|
| JUNE – 2016      | \$ 6,750.02            | \$ 18,523.99          | \$ 29,145.99            | \$                 | \$ 54,420.00                |
| JULY– 2016       | \$ 7,781.07            | \$ 19,615.68          | \$ 32,789.60            | \$ 1,067.04        | \$ 61,253.39                |
| AUGUST – 2016    | \$ 9,190.50            | \$ 15,591.67          | \$ 30,719.92            | \$                 | \$ 55,502.09                |
| SEPTEMBER – 2016 | \$ 10,172.82           | \$ 14,546.23          | \$ 26,873.76            | \$                 | \$ 51,592.81                |
| OCTOBER – 2016   | \$ 9,051.41            | \$ 17,447.31          | \$ 25,141.57            | \$                 | \$ 51,640.29                |
| NOVEMBER – 2016  | \$ 8,838.54            | \$ 20,106.37          | \$ 23,342.52            | \$                 | \$ 52,287.43                |
| DECEMBER – 2016  | \$ 10,929.79           | \$ 27,964.93          | \$ 27,103.12            | \$ 81.72           | \$ 66,079.56                |
| JANUARY – 2017   | \$ 8,179.17            | \$ 16,271.76          | \$ 19,172.59            | \$                 | \$ 43,623.52                |
| FEBRUARY - 2017  | \$ 8,307.69            | \$ 17,781.76          | \$ 19,982.40            | \$                 | \$ 46,071.85                |
| MARCH – 2017     | \$ 10,339.48           | \$ 18,389.06          | \$ 22,877.57            | \$                 | \$ 51,606.11                |
| APRIL – 2017     | \$ 8,457.14            | \$ 14,588.32          | \$ 27,835.53            | \$                 | \$ 50,880.99                |
| MAY - 2017       | \$ 649.02              | \$ 18,195.97          | \$ 26,298.33            | \$                 | \$ 45,143.32                |
| <b>TOTALS</b>    | <b>\$ 98,646.65</b>    | <b>\$ 219,023.05</b>  | <b>\$ 311,282.90</b>    | <b>\$ 1,148.76</b> | <b>\$ 630,101.36</b>        |

\*\*Regulatory Fees may not reflect the exact percentage due to credit taken for application/license fees.